

LEAN Practitioner Seminar Series

THE POWER OF COACHING

- Speaker:** Trevor Doherty, Associate Director of Operational Excellence/People Development, MSD Ireland, Carlow.
- Date:** Wednesday 14th March 2018
- Time:** 18:00 – 20:00
- Venue:** WIT Arena, West Campus, Carriganore, Waterford. <http://witarena.ie/contact-us>
- Booking:** [Click here to go to Eventbrite page](#)

Lean Practitioners Sharing Knowledge - The *WIT Lean Enterprise Excellence Group* and *South East Lean Network* present the **Lean Practitioner Seminar Series**, free and open monthly events which bring together practitioners in continuous improvement, lean enterprise, operational, and process excellence to share knowledge, experience, expertise, and good practices.

The Lean Practitioner Seminar Series is brought to you in association with Waterford Chamber Skillnet



About the speaker – Trevor is a member of the ICF (International Coaching Federation) Ireland chapter. Currently in the process of obtaining his Associate Certified Coaching credential, he lead-mentors on an ICF accredited Coaching Skills Programme and has received a Special Award at the ICF Coaching Awards in November 2017 in recognition of his commitment, passion, and dedication to coaching in Ireland. Trevor drives the Operational Excellence KATA Coaching Programme within MSD Carlow, which has consistently achieved extraordinary results, and was shortlisted under the Operational Excellence Category at the 2017 Pharma Awards. His current role is focused on a Strategic Change Management Program to embed "MPS" (Merck Production System) into the DNA of MSD Carlow. Trevor has 10+ years' Lean experience spread across the automotive, medical device, and pharmaceutical/biologics sectors.

The Power of Coaching – Combining Coaching with Lean provides a powerful framework that will develop your people to improve your business. Through a methodical coaching process, leveraging scientific problem solving generates an action/learning cycle moving the coachee towards their desired outcome via small incremental continuous improvements. This unique coaching relationship creates a challenging and supportive environment wherein the value of critical reflective thinking provides the basis for rapid rates of change towards sustained behaviour and/or performance. This seminar will introduce the coaching process that enables successful transformation change by developing your people to continuously improve your business. Trevor will share some key learnings for context, revealing a deeper understanding as to the difference when coaching the 'What' as opposed to the 'Who' of the coachee. Beginning with *Building the Alliance*, the coach creates the contract with the coachee thus providing the framework for the required transformation change. Through frequent coaching cycles the coachee continuously improves towards the desired project outcome via small incremental improvements.

